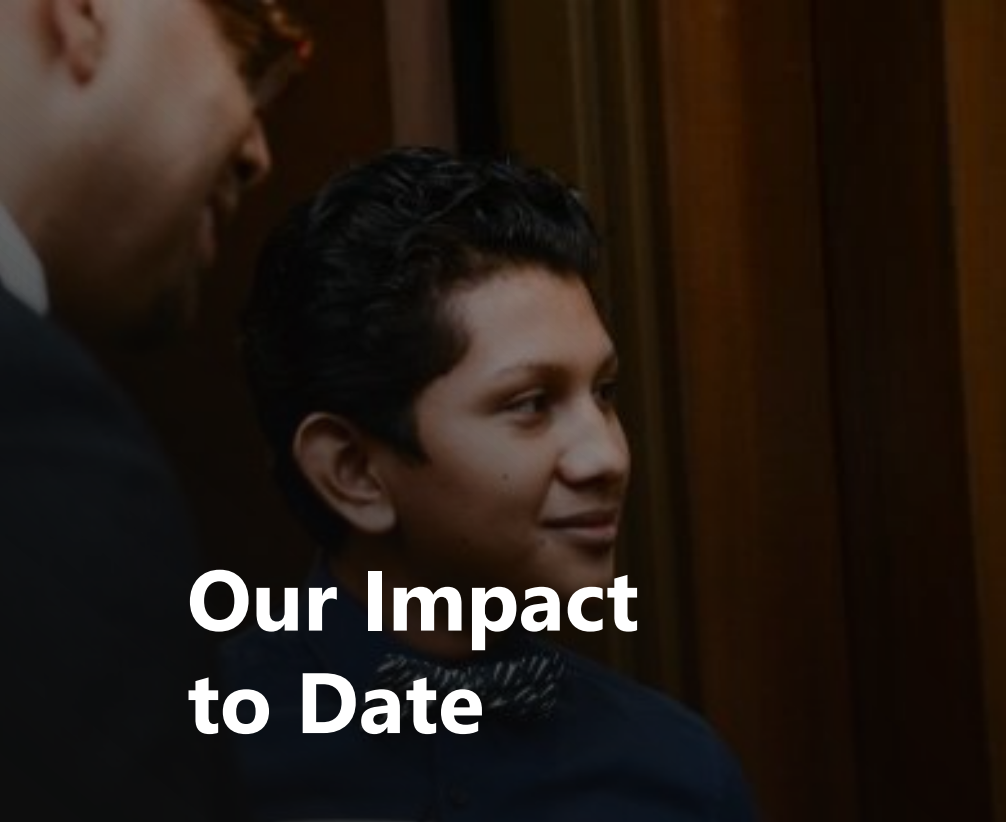


THE NEW AMERICA ALLIANCE INSTITUTE

Pathway Fellowship Program





Our Impact to Date

- > 14 Fellowships
- > 100% Latino or Latina
- > 43% Male, 57% Female
- > 50% High School Students, 50% College Students
- > 100% college acceptance from High School Fellows



Fellowship Cities to Date:

- Austin, TX – 2 Fellowships
- New York City, NY- 4 Fellowships
- Chicago, IL- 4 Fellowships
- Los Angeles, CA- 1 Fellowship
- Boston, MA- 1 Fellowship
- Nogales, Arizona- 2 Fellowships



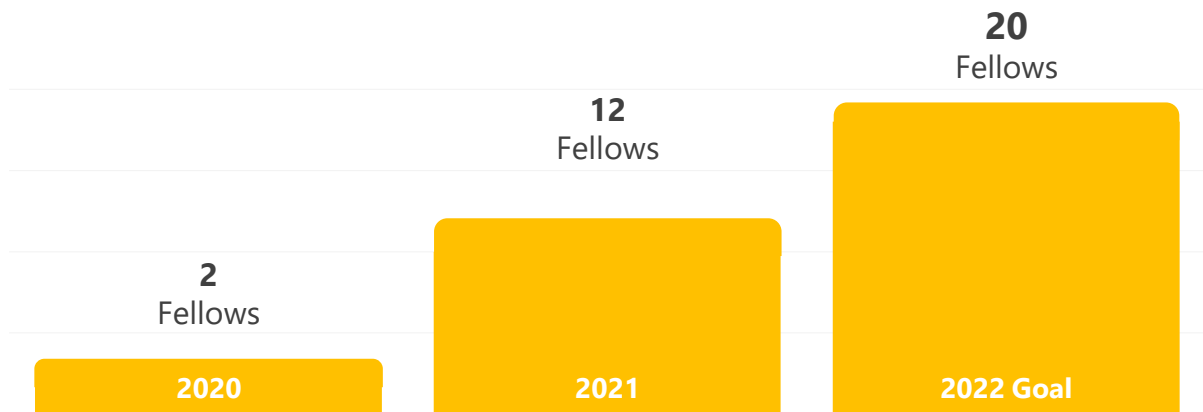
We sourced Fellows from the following Universities and Colleges:

- Texas Tech University, University of California Berkley, University of Illinois Chicago, Boston University, Stoney Brook University, University of Wisconsin



We sourced Fellows from the following High Schools

- Young Woman’s Leadership Academy San Antonio, Comp Sci High School Brooklyn, Cristo Rey High School, UIC College Prep High School Chicago, Nogales High School





Stony Brook University

From: New York, New York

Leslie Chavez

Fellowship Program Sponsor



TAG TELSEY
ADVISORY
GROUP

Sponsor Supervisor – Jerry Arzu



Sophomore at Stony Brook University majoring in Economics

Fellowship Reflections: This was my first internship and first-hand experience at a brokerage firm. Before this internship, I had never met another Hispanic from a similar background achieving such success. My mentor showed me the importance of having grit, which will get you far in life. His success is such an inspiration for me. I hope to strive for a similar success in life.

Camila Estrada



Nogales High School

From: Nogales, Arizona



Fellowship Program Sponsor



Sponsor Supervisor – Solange Brooks



- **Senior at Nogales High School**
- **Fellowship Reflections:** *I read about how the NAA revolves around diversity and offers opportunities to minorities to increase the numbers on corporate minority representation. The Fellowship has exposed me to the work that still needs to be done for minorities to have fair and equal representation. It has also impacted me to discover my interest in finance and has given me a clear perspective on how the business industry works.*



Josh Ferrufino

Fellowship Program Sponsor



Sponsor Supervisor – Gerson R. Guzman



- **Rising freshman at University of California, Berkeley with intended Economics major and Japanese minor**
- **Fellowship Reflections:** *Throughout my six weeks in the Pathway Program, I was immersed in the world of investments in the Capital of Capitalism, New York City. My biggest takeaway from the program is that I have a special opportunity as a Latino to prove to future generations of minorities that success in a predominantly Caucasian industry is possible regardless of where you come from.*



University of California, Berkeley

From: West New York, New Jersey

Alyssa Gute

Fellowship Program Sponsor



Sponsor Supervisor – Solange Brooks

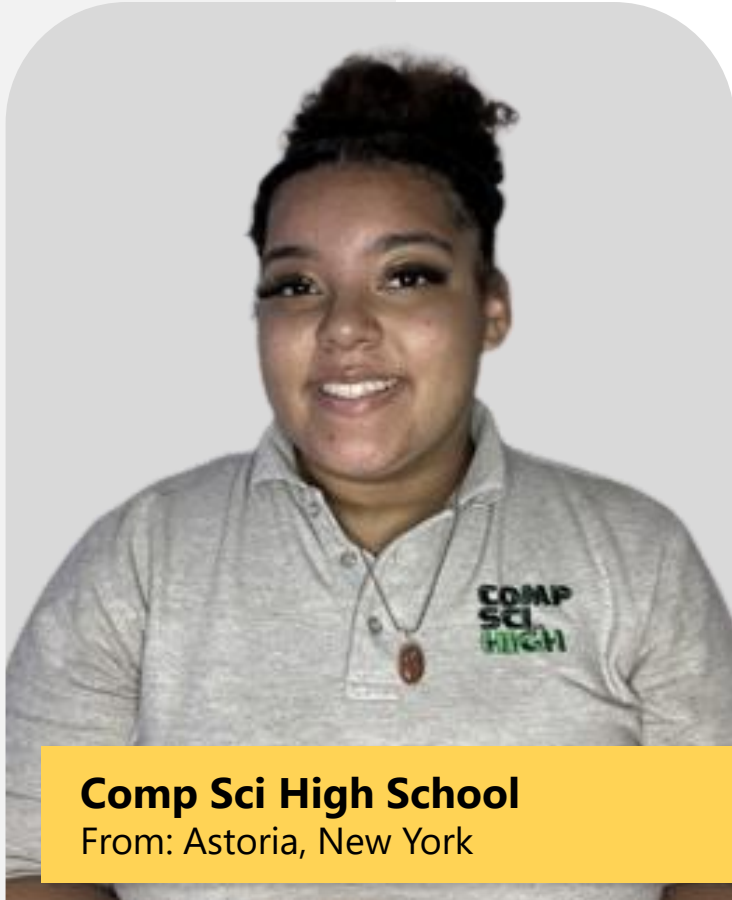


- **Senior at Nogales High School**
- **Fellowship Reflections:** *My fellowship was with the CEO of the New America Alliance, Solange Brooks. We were focused on an overall view of financial services, but with a little more attention to private equity. The CIO Asset Class Connection meetings that I participated in were an amazing learning opportunity. Having the chance to hear professionals discuss their passion and life's work is a rare occurrence that I feel lucky to have witnessed.*

Nogales High School

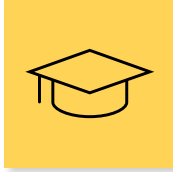
From: Nogales, Arizona





Brianna Lucy

Fellowship Program Sponsor



APPLIED
RESEARCH

Sponsor Supervisor – Amira Strasser



- **Rising senior at Comp Sci High**
- **Fellowship Reflections:** *In school, I only really worked in programs that included nursing. This program opened my mind into finance and what I am good at regarding that aspect. I learned that I have great communication skills and that I am able to work with numbers very well.*

Comp Sci High School

From: Astoria, New York



Diego Medina



Fellowship Program Sponsor



CABRERA CAPITAL MARKETS, LLC

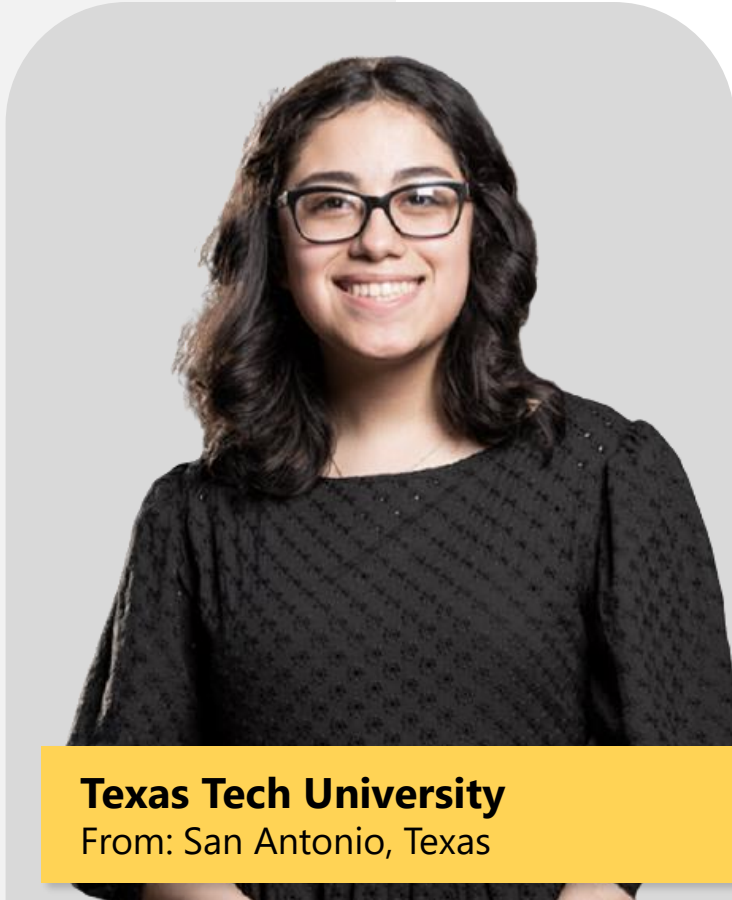
Sponsor Supervisor – Dolores Muñoz



- **Sophomore at University of Illinois at Chicago with an intended major in Computer Engineering.**
- **Fellowship Reflections:** *I believe the exposure to the finance industry has strengthened my knowledge of the markets and various business lines / processes. In addition, this internship has motivated me to become more involved in finance and learn more about the industry.*

University of Illinois at Chicago

From: Chicago, Illinois



Citlali Moya



Fellowship Program Sponsor



Sponsor Supervisor – Gabriel J. Rodriguez



- **Rising freshman at Texas Tech University, intended major in Economics**
- **Fellowship Reflections:** *Being a part of this fellowship has taught me and impacted me in many ways. The first being that there is not enough Latino involvement when it comes to the financial sphere. The second one is that picking stocks deals a lot more with psychology than I originally thought. It was interesting to learn that in more ways than one our subconscious bias can make us pick certain stocks based on how they look in the market.*

Texas Tech University

From: San Antonio, Texas

Andrew Reyes

Fellowship Program Sponsor



Sponsor Supervisor – Ricardo Bekin



- **Rising sophomore at the University of Wisconsin-Madison studying Finance**
- **Fellowship Reflections:** *The program provided me with the opportunity to experience an actual work environment within the financial sector and the ability to ask any questions I had with those I was working with. The program also allowed me to get a better sense of which specific job opportunities I would like to focus on in my career as I spent time with each department at Ativo Capital.*



University of Madison, Wisconsin

From: LaGrange, Illinois

Alexa Rodriguez

Fellowship Program Sponsor



ARDINALL
INVESTMENT MANAGEMENT

Sponsor Supervisor – Maria Dreyfus



- **Senior at Comp Sci High School**
- **Fellowship Reflections:** *This internship has helped me gain more experience and knowledge in the business and financial field. I learned what an investment company does and the many projects it takes. This program has helped me in so many ways. I am determined to graduate from high school, attend college, and prove that I am capable of doing anything.*

Comp Sci High School

From: Bronx, New York

EMILIE SALAS



University of California, Berkeley
From: Los Angeles, California



Fellowship Program Sponsor

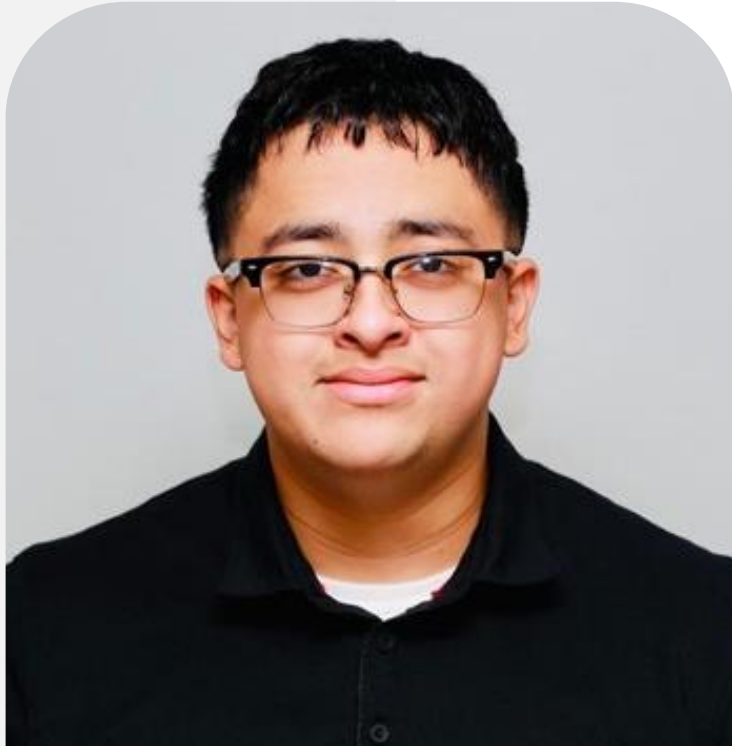


Sponsor Supervisor – Joseph Acevedo



- **Rising freshman at University of California, Berkeley, intended Business Administration major**
- **Fellowship Reflections:** *During my time interning for Moonsail Capital, I learned about the asset management world, pension funds, and how capital flows from the retirement funds of teachers and nurses into fund managers like the NAA member firms and circulate capital into our communities, and how that directly impacts and benefits minority individuals. More importantly, I also learned how to network both online and in person and how to stay in touch with those people.*

Lawrence Sanchez



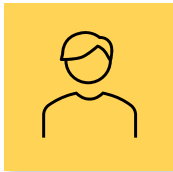
UIC College Prep High School
From: Chicago, Illinois



Fellowship Program Sponsor

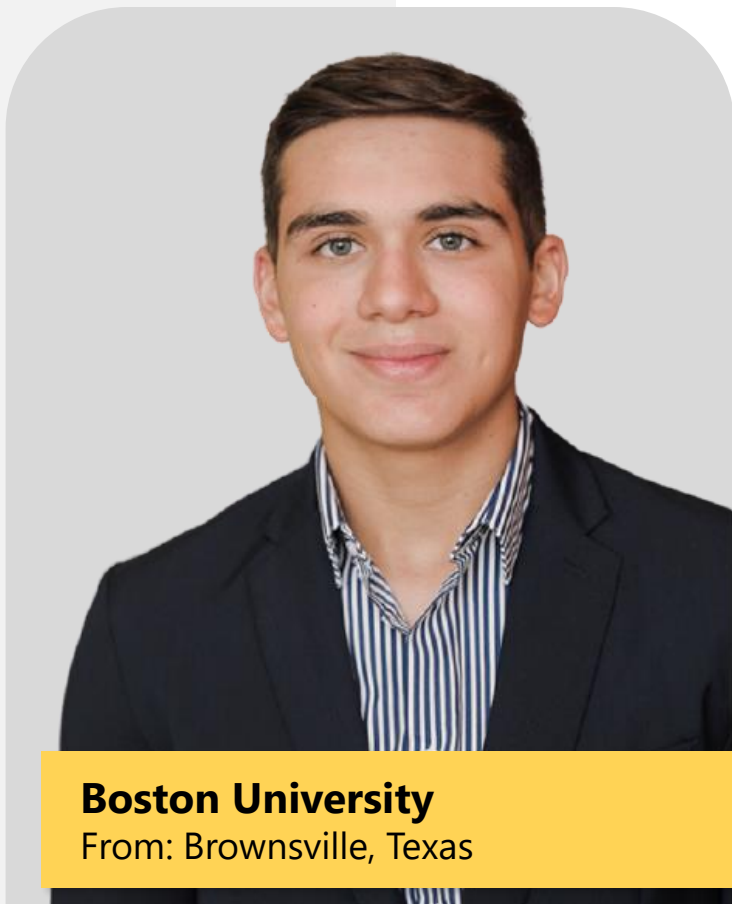
K A B O U T E R
M a n a g e m e n t L L C

Sponsor Supervisor – Linda Choi



- **Rising senior at UIC College Prep**
- **Fellowship Reflections:** *Before starting my internship at Kabouter Management, I had no knowledge or prior experience in finance and business. Throughout my internship, I have definitely gained a more vivid idea of how businesses and financial institutions operate. Additionally, I learned how to evaluate companies looking into their historical trends or their products' growth projection in the upcoming years.*

Joahan Sandoval



Boston University

From: Brownsville, Texas



Fellowship Program Sponsor



Sponsor Supervisor – Jasmine Richards



- **Second year student at Boston University studying Political Science and International Relations**
- **Fellowship Reflections:** *Words can't begin to describe how thankful I am with the New America Alliance, and everyone involved in it, for my experience at Cambridge Associates. It was just exceptional. I gained experience and knowledge, but above that, I gained connections that I am sure will have an impact in my future career. And I discovered a new interest for finance, and it might be something that I want to pursue in my future career.*



Join US In Our Mission

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Email: NAAInstitute@naaonline.org

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Conclusion

- Someone said that a mentor is someone **who allows you to see the hope inside yourself.**
- **But we also know of a proverb that reminds us that if you light a lamp for someone it will also brighten your own path.**
- **The NAA Institute Pathway Fellowship Program is a win-win endeavor to support the next generation of leaders.**



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